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| --- | --- | --- | --- |
|  |  |  | Rank the four statements in each set 4 to 1:  “4” = Most like me  “3” = Second most like me  “2” = Next most like me  “1” = Least like me |
| 1 | M |  | I like to examine the details |
| C |  | I'm good at recognizing alternatives |
| S |  | I tend to focus on many things at once |
| N |  | I like to see the consequences before I act |
| 2 | C |  | I prefer to be actively involved in things |
| M |  | I like to take things one step at a time |
| N |  | I like to use ideas others have thought through |
| S |  | I enjoy getting attention |
| 3 | S |  | I don't feel obligated to follow tradition |
| M |  | I like things to be balanced and symmetrical |
| C |  | I like to discuss concepts |
| N |  | I prefer to test new things on a small scale before implementing a change |
| 4 | S |  | I let my feelings guide me |
| N |  | I am uncomfortable when things are changing |
| M |  | Others might say I think like 1-2-3-4-5 |
| C |  | I'm good at exploring alternatives |
| 5 | M |  | I prefer to think things over carefully before acting |
| S |  | I tend to move from one subject to another |
| C |  | I like to focus on coming up with new ideas |
| N |  | I let accepted norms and expectations guide me |

Rank Here

**Response Page**

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| 6 | C |  | I like to develop theories and principles |
|  | N |  | I tend to be cautious in trying out a new approach |
|  | M |  | I like to be in a place where there is order |
|  | S |  | When everything is in place, I am restless |
| 7 | C |  | I'm good a visualizing the master plan |
|  | N |  | I don't challenge the status quo |
|  | M |  | My ideas focus on what I can prove is true |
|  | S |  | Others might say I think like 1-3-2-purple-5-alligator |
| 8 | N |  | I try to fit in with other people |
|  | S |  | I sometimes get impatient |
|  | M |  | I tend to follow a process when solving problems |
|  | C |  | I often think about what should happen next |
| 9 | M |  | I am comfortable being methodical |
|  | S |  | I let my own preferences guide me |
|  | C |  | I'm good at capturing the essential core of a matter |
|  | N |  | I prefer to let others take the lead |
| 10 | N |  | I like to see things fit together |
|  | C |  | I'm good at analyzing things |
|  | S |  | I like to have respect |
|  | M |  | I'm good at putting things in order |

Rank Here

Rank the four statements in each set 4 to 1:

“4” = Most like me

“3” = Second most like me

“2” = Next most like me

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**Response Page**

Rank Here

Rank the four statements in each set 4 to 1:

“4” = Most like me

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**Response Page**

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| --- | --- | --- | --- |
| 11 | S |  | I sometimes act impulsively |
|  | N |  | Initially, I respond to new ideas with skepticism |
|  | M |  | I prefer to spend my time creating order |
|  | C |  | I like to discuss implementation |
| 12 | M |  | A good description of my thought process would be step-by-step |
|  | C |  | I prefer to focus on the future |
|  | N |  | I prefer to try a proven solution, rather than try something unproven |
|  | S |  | I like to have influence |

